

Chandler Asset Management’s singular focus since 1988 has been to provide investment solutions to public agencies and other risk-conscious clients through the management of high-quality fixed income portfolios. Our clients benefit from our disciplined, repeatable process and exceptional standard of care.

### For Local Agencies

#### *Professionally Managed, Low Minimum, Turnkey Program*

Chandler Asset Management, Inc. manages cash reserves and other short-term fixed income portfolios for government and other institutional clients.

The **Chandler Guided Portfolio Strategy (GPS)** has been designed and structured to provide a “turnkey” solution to manage each client’s specific short-term investment and liquidity needs. We seek to achieve consistent above-benchmark returns, without compromising safety and liquidity or the need to sell longer duration assets to fund short-term needs.

### Program Highlights

- Individual, separately managed accounts
- Fiduciary oversight
- Investment program complies with state guidelines
- \$2 million minimum investment
- Fee encompassing professional management and reporting starting at 12 basis points\*

### Investment Management Team

<b>William Dennehy II, CFA</b> <i>Co-CIO</i>	<b>Scott Prickett, CTP</b> <i>Co-CIO</i>	<b>Jayson Schmitt, CFA</b> <i>Co-CIO</i>
<b>Martin Cassell, CFA</b> <i>Chief Financial Officer</i>	<b>Dan Delaney, CFA</b> <i>Senior Portfolio Manager</i>	<b>Genny Lynkiewicz, CFA</b> <i>Senior Portfolio Manager</i>
<b>Julie Hughes</b> <i>Senior Portfolio Strategist</i>	<b>Carlos Oblites</b> <i>Senior Portfolio Strategist</i>	<b>Alaynè Marie Sampson, CTP</b> <i>Senior Portfolio Strategist</i>
<b>Karl Meng</b> <i>Portfolio Strategist</i>	<b>Tim Secontine</b> <i>Senior Credit Analyst</i>	<b>John McDowell, CFA, CMT</b> <i>Portfolio Manager</i>
<b>Kara Hooks, CTP</b> <i>Portfolio Strategist</i>	<b>Aaron Nail, CFA</b> <i>Assistant Portfolio Manager</i>	<b>Stephen Church</b> <i>Assistant Portfolio Manager</i>
<b>Kyle Perry</b> <i>Associate Portfolio Strategist</i>		

\*The fees expressed above do not include any custody fees that may be charged by Client’s bank or other third party custodian.



### What Matters to You

- 1. Research-Driven Fixed Income Specialists**  
Our investment approach is based on a collaborative team environment, which is rooted in quantitative research with our experts’ qualitative overlay.
- 2. Sharing Fiduciary Duty**  
As an SEC-registered investment adviser we share your fiduciary duty and put our client’s interests first.
- 3. Value**  
Chandler’s continuous oversight of the market and regulatory environment, and our investment in industry leading technology, provide clients with active management that focuses on total return.
- 4. Client Service**  
Our interests are solely aligned with our clients, and providing service that exceeds their needs is prioritized equally to the investment results we deliver.
- 5. Deep History and Experience**  
The depth of our experience and expertise as well as our consistent, disciplined research process have contributed to our clients’ success, and we are proud of our 36-year history in public finance.

## Key Elements of our Approach

By providing separately managed accounts with two available options for your investment strategy, we can improve the efficiency of your cash management versus money market funds, thereby increasing the yield of the portfolio and enhancing the total investment program.

Highlights include:

- Two strategies available – 1-3 year and 1-5 year – to meet specialized needs for liquidity and total return;
- Eligible securities include U.S. Treasuries, U.S. Agencies, investment-grade corporate bonds, Supranational securities, cash and cash investments;
- Portfolio duration is constrained relative to the benchmark;
- Strategic allocation to market sectors with a value bias;
- Securities positioned along the yield curve to capture additional value as yields shift;
- Individual selection of securities that have the greatest potential to maximize yield.

## SCOPE OF SERVICES

- Discretionary management that conforms to chosen strategy (1-3 year or 1-5 year);
- Adherence to state legal requirements;
- Competitive execution of investment transactions evidenced on daily trade tickets;
- Daily reconciliation and settlement with third party custodian;
- GASB-compliant monthly statements and quarterly reports;
- Annual GASB 40 and 72 reports;
- 24/7 online access to Chandler’s online client portal viewable via desktop or mobile devices;
- Quarterly performance reviews via conference calls to include portfolio strategy and economic analysis;
- Investment and financial insights via Chandler’s weekly Economic Updates, monthly Bond Market newsletters, periodic whitepapers, and other communications.

## About Chandler

### FIRM OVERVIEW

- Total Firm Assets: \$36.2 Billion (6/30/2024)
- Founded in 1988
- State legal requirements and public agency focus
- Independent, 100% Employee-Owned
- Founded by investment officers of public agencies
- Headquarters in San Diego, California

### INVESTMENT FOCUS

- Active fixed income investment management designed to maximize return while carefully managing risk

### PROFESSIONAL STAFF

- 16 investment professionals, 7 with the CFA designation and an average experience of over 20 years
- 48 total professionals dedicated to investment management, compliance, client service, and operations as of June 30, 2024

## Contact us:

For inquiries or additional information, please contact Chandler’s client service team directly at 858.546.3737, or [clientservice@chandlerasset.com](mailto:clientservice@chandlerasset.com).