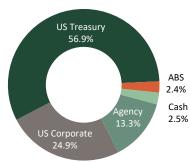


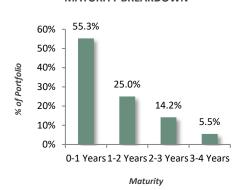
CHARACTERISTICS	Chandler Ultra Short Term Bond	ICE BofA Blended 0-3 Year Treasury Index
Average Maturity	1.10	0.91
Average Duration	0.95	0.88
Yield-to-Maturity	4.29%	4.23%
Average Quality*	AA	AA+
Average Coupon	3.06%	1.08%

<sup>\*</sup>Composite quality based on S&P ratings. Index quality reflects S&P equivalent of composite/average of S&P, Moody's and Fitch ratings.





# MATURITY BREAKDOWN



# **CREDIT QUALITY**

% Total	Credit Quality (S&P)
3.57	AAA
53.63	AA
39.63	A (A-1)
1.80	BBB
1.37	NOT RATED

There is no guarantee that investment in this style will result in characteristics that appear in this presentation due to changes in economic conditions and other market factors.

# SAMPLE ISSUERS

Caterpillar Inc	
Federal Farm Credit Bank	
Federal Home Loan Bank	
Honda Motor Corporation	
JP Morgan Chase & Co	
Paccar Financial	
PepsiCo Inc	
Toyota Motor Corp	
United States Treasury	
Malla Farga Advantaga Cout	

# Wells Fargo Advantage Govt

Based on the ten largest issuers in the composite, listed alphabetically. Holdings subject to change and should not be considered as a recommendation to buy, sell or hold any security. Excludes cash and cash equivalents.

#### STRATEGY HIGHLIGHTS

The Ultra Short Term Bond strategy seeks to achieve above-benchmark returns consistently throughout market cycles with low volatility relative to the ICE BofA Blended 0-3 Year Treasury Index. Driven by a proprietary model, the strategy focuses on active duration management, sector selection and term structure positioning.

- Invests primarily in U.S. Treasuries, federal agencies and investment grade corporate bonds rated "A" and above
- Typically maintains at least 10% of the portfolio in U.S. Treasuries and maximum 50% in corporates.
- Duration closely tracks index duration

#### **KEY ELEMENTS OF OUR APPROACH**

- Constrain portfolio duration relative to the benchmark to maintain the desired exposure to market risk
- Strategically allocate assets to market sectors and rotate sectors as values change
- Position securities along the yield curve to capture additional value as yield curves shift
- Select individual securities that we believe offer the greatest potential to maximize yield

### STRATEGY PROFILE

- Inception date: 11/30/88
- Approx. 50-60 Security Holdings
- High Grade Minimum Rating "A"
- 5-15% Annual Turnover

### **ABOUT CHANDLER**

Since 1988, Chandler Asset Management has specialized in the management of high-quality, fixed income portfolios. Chandler's mission is to provide fully customizable, client-centered investment management that preserves principal, manages risk and generates income for our clients.

### FIRM OVERVIEW

- Total Assets Under Management: \$39.4 Billion
- **Taxable Bond Managers**
- Independent, Employee-Owned

# INVESTMENT MANAGEMENT TEAM

- Led by three Co-CIOs: William Dennehy II, CFA Scott Prickett, CTP Jayson Schmitt, CFA
- 16 Investment Professionals
- Team Approach

#### **ULTRA SHORT TERM BOND**

# STRATEGY FACT SHEET





Chandler Asset Management is an independent investment adviser registered as such with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration with the SEC does not imply a certain level of skill or training. Since 1988, Chandler Asset Management has provided fixed income investment management services to the public sector, as well as to foundations, endowments, individuals, and corporations. Chandler Asset Management claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Details about the firm's composites and GIPS-compliant performance information can be obtained by contacting 800.317.4747 or via email at compliance@chandlerasset.com.

The information herein is provided for informational purposes only. No investment decision should be made based solely on the information provided herein. All investment strategies have the potential for profit or loss. The strategy referenced may not be suitable for all investors. There is no guarantee that investment in this strategy will result in characteristics similar to those that appear in this presentation due to changes in economic conditions and other market factors. Fixed income investments are subject to interest, credit and market risk. Interest rate risk: the value of fixed income investments will decline as interest rates rise. Credit risk: the possibility that the borrower may not be able to repay interest and principal. Low rated bonds generally have to pay higher interest rates to attract investors willing to take on greater risk. Market risk: the bond market in general could decline due to economic conditions, especially during periods of rising interest rates.

Minimum investment for an institutional account is \$2 million. Retail accounts available with a reduced minimum investment size through Separately Managed Account platforms. Minimum investment varies depending on the managed account sponsor. Please call Chandler to verify amount. Fixed income investments are subject to interest, credit, and market risk. Interest rate risk: the value of fixed income investments will decline as interest rates rise. Credit risk: the possibility that the borrower may not be able to repay interest and principal. Low rated bonds generally have to pay higher interest rates to attract investors willing to take on greater risk. Market risk: the bond market in general could decline due to economic conditions, especially during periods of rising interest rates.

The ICE BofA Blended 0-3 Year US Treasury Index is a static, internally maintained benchmark comprised of US dollar denominated sovereign debt publicly issued by the US government in its domestic market. Effective 1/1/2001, it consists of the following indices: (30%) ICE BofA US 3-Month Treasury Bill Index, (30%) ICE BofA US 6-Month Treasury Bill Index, (40%) ICE BofA 1-3 Year US Treasury Index. Qualifying securities will include 3 and 6-month Treasury Bills and US Treasury securities that must have at least one year remaining term to final maturity and less than three years remaining term to final maturity, a fixed coupon schedule, and a minimum amount outstanding of \$1 billion. Qualifying securities must have at least 18 months to final maturity at the time of issuance. \*Prior to 1/1/2001 it consisted of (100%) ICE BofA US 1-Year Treasury Bill Index, G003.

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