CHANDLER ASSET MANAGEMENT

Chandler Asset Management’s singular focus since 1988 has been to provide investment solutions to public agencies and other risk-conscious clients through the management of high-quality fixed income portfolios. Our clients benefit from our disciplined, repeatable process and exceptional standard of care.

For Local Agencies

Professionally Managed, Low Minimum, Turnkey Program

Chandler Asset Management, Inc. manages cash reserves and other short-term fixed income portfolios for government and other institutional clients.

The ***Chandler Guided Portfolio Strategy [“GPS”]*** has been designed and structured to provide a “turnkey” solution to manage each client’s specific short-term investment and liquidity needs. We seek to achieve consistent above-benchmark returns, without compromising safety and liquidity or the need to sell longer duration assets to fund short-term needs.

Program Highlights

- Individual, separately managed accounts
- Fiduciary Oversight
- Investment program complies with state guidelines
- $2 million minimum investment
- “All-in” fee encompassing professional management, reporting, and third-party custody starting at 13 basis points*

Investment Management Team

William Dennehy II, CFA *Co-CIO*	**Scott Prickett, CTP** *Co-CIO*	**Jayson Schmitt, CFA** *Co-CIO*

Martin Cassell, CFA Chief Executive Officer	**Dan Delaney, CFA** Senior Portfolio Manager
Genny Lynkiewicz, CFA Senior Portfolio Manager	**Ted Piorkowski, CFA** Senior Portfolio Manager
Julie Hughes Senior Portfolio Strategist	**Christopher McCarry, AIF** Senior Portfolio Strategist
Alaynè Marie Sampson Senior Portfolio Strategist	**Carlos Oblites** Senior Portfolio Strategist
Stephen Church Assistant Portfolio Manager	**Charlotte Powell** Associate Portfolio Manager

**The fee is based on client’s choice of custodial relationship. US Bank – 13 basis points, Bank of New York – 15 basis points*

What Matters to You

1. **Research-Driven Fixed Income Specialists**
   Our investment approach is based on a collaborative team environment, which is rooted in quantitative research with our experts’ qualitative overlay.
2. **Sharing Fiduciary Duty**
   As an SEC-registered investment adviser we share your fiduciary duty and put our client’s interests first.
3. **Value**
   Chandler’s continuous oversight of the market and regulatory environment and investment in industry leading technology provides clients with active management that focuses on total return.
4. **Client Service**
   Our interests are solely aligned with our clients and providing service that exceeds your needs is prioritized equally to the investment results we deliver.
5. **Deep History and Experience**
   The depth of our experience and expertise as well as our consistent, disciplined research process is evident in the success of our clients and the relationships we have maintained for three decades.

Chandler Asset Management | info@chandlerasset.com | www.chandlerasset.com | 800.317.4747

Key Elements of our Approach

By providing separately managed accounts with two available options for your investment strategy, we can improve the efficiency of your cash management versus money market funds, thereby increasing the yield of the portfolio and enhancing the total investment program.

Highlights include:

- Two strategies available – 1-3 year and 1-5 year – to meet specialized needs for liquidity and total return;
- Eligible securities include U.S. Treasuries, U.S. Agencies, investment-grade corporate bonds, Supranational securities, cash and cash investments;
- Portfolio duration is constrained relative to the benchmark;
- Strategic allocation to market sectors with a value bias;
- Securities positioned along the yield curve to capture additional value as yields shift;
- Individual selection of securities that have the greatest potential to maximize yield.

SCOPE OF SERVICES

- Discretionary management that conforms to chosen strategy (1-3 year or 1-5 year);
- Adherence to state legal requirements;
- Competitive execution of investment transactions evidenced on daily trade tickets;
- Daily reconciliation and settlement with third party custodian;
- GASB-compliant monthly statements and quarterly reports;
- Annual GASB 40 and 72 reports;
- 24/7 online access to Chandler's online *Client Portal* viewable via desktop or mobile devices;
- Quarterly performance reviews via conference calls to include portfolio strategy and economic analysis;
- Investment and financial insights via Chandler's weekly Economic Updates, monthly Bond Market newsletter, periodic whitepapers, and other communications.

About Chandler

FIRM OVERVIEW

- Total Firm Assets: $26 Billion (03/31/2022)
- Founded in 1988
- State legal requirements and public agency focus
- Independent, Employee-Owned
- Founded by investment officers of public agencies
- Headquarters in San Diego, California

INVESTMENT FOCUS

- Active fixed income investment management designed to maximize return while carefully managing risk

PROFESSIONAL STAFF

- 13 investment professionals, 6 with the CFA designation and an average experience of over 20 years.
- 38 total professionals dedicated to investment management, compliance, client service, and operations.

Contact us:

For inquiries or additional information, please contact Chandler's client service team directly at 858.546.3737, or clientservice@chandlerasset.com.